



Modernizing Enterprise BI:

A Strategic
Guide to
MicroStrategy
Migration

# **Table of Contents**

| Executive Summary                                            | 2  |
|--------------------------------------------------------------|----|
| Why enterprises are ditching MicroStrategy                   | 4  |
| The problem: Why MicroStrategy can't keep up                 | 5  |
| Inside Celebal's phased approach to migration                | 6  |
| Technical guidance for BI teams ready to leave legacy behind | 8  |
| Business value: What changes when you switch to Sigma        | 11 |
| Choosing a migration path that fits your enterprise          | 12 |
| Your modern BI migration journey starts here                 | 14 |



## **Executive Summary**

Enterprise leaders face a strategic inflection point: remain tied to aging MicroStrategy deployments—or embrace modern platforms like Sigma that unlock agility, scalability, and speed.

The enterprise analytics landscape has undergone a fundamental transformation. Once a gold standard, MicroStrategy (NASDAQ: MSTR; dba "Strategy") now represents a legacy era of centralized, IT-owned Bl. Today's market demands cloud-native, self-service analytics that empower business users, accelerate decision-making, and reduce infrastructure overhead.

Enterprise leaders face a strategic inflection point: remain tied to aging MicroStrategy deployments—or embrace modern platforms like Sigma that unlock agility, scalability, and speed.

This guide explains why enterprises are moving away from MicroStrategy, outlines a proven migration approach, and highlights the business value of modernization.

## Strategic Outcomes

**30–40% Total Cost of Ownership (TCO) reduction** through elimination of on-prem infrastructure and specialized maintenance resources

60-70% faster reporting delivery, enabling real-time decision-making capabilities

**2–3× higher adoption** through a familiar spreadsheet-style interface that requires minimal training investment



## Why enterprises are ditching MicroStrategy

Enterprises report six to seven-figure annual commitments just to maintain existing MicroStrategy environments.

## The 3 forces making migration unavoidable

Enterprise BI leaders face mounting pressure to modernize. Three drivers make moving off MicroStrategy both urgent and inevitable:

#### 1. Escalating cost of ownership

Enterprises report six to seven-figure annual commitments just to maintain existing MicroStrategy environments — before adding new capabilities or users. High yearly license renewals, infrastructure requirements, and cube maintenance drive up TCO.

#### 2. End-of-life signals

MicroStrategy's roadmap increasingly centers on its proprietary cloud, reducing infrastructure choice and flexibility. This tight coupling of platform, storage, and proprietary formats creates vendor lock-in that limits future strategic options.

#### 3. Built for yesterday's data

Traditional cube-based architectures cannot efficiently leverage modern cloud data warehouses like Databricks, Snowflake, BigQuery, and Redshift. Leadership demands a technology stack that can support real-time analytics capabilities and is ready for Al/ML integrations.

### The new rules for modern BI

The BI strategy question executives should be asking "Is our current BI strategy enabling or constraining our data-driven transformation?"

## What today's enterprises really need from BI:

- Direct cloud warehouse integration for real-time insights and AI/ML enablement
- Self-service analytics that reduce IT dependency while maintaining governance
- Operational workflows that connect insights to immediate business action



# The problem: Why MicroStrategy can't keep up

MSTR struggles in today's cloud-first, self-service analytics era, leading to high costs, slow delivery, and low agility.

Despite being a reliable BI tool for years, MSTR struggles in today's **cloud-first**, **self-service analytics era**, leading to high costs, slow delivery, and low agility.

| Challenge                                                                                                                                                                                 | Impact                                                         |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|
| Maintenance burdens: Require dedicated administrators for cube management, infrastructure patching, and performance tuning—resources that could drive strategic initiatives.              | High cost, slower updates, IT<br>dependency.                   |
| Rigid, slow development: Multi-stage deployment processes (DEV → TEST → PROD) create weeks-long delays for simple dashboard updates, missing critical business windows.                   | Weeks to launch new<br>dashboards, missed business<br>agility. |
| <b>Limited self-service:</b> Business users depend on developers for basic report changes, creating bottlenecks that slow decision-making and reduce confidence in data-driven processes. | BI backlog, slow decisions, poor adoption.                     |
| Workflow fragmentation: Users gather data in MicroStrategy, then export to Excel for actual analysis—creating ungoverned processes that defeat enterprise BI investments.                 | Switching costs, version control, governance risks.            |
| Governance complexity: Multiple access control layers and limited version control create an administrative burden while increasing compliance risk.                                       | Higher admin burden,<br>governance gaps.                       |
| Cloud integration gaps: Legacy cube architectures cannot efficiently connect to modern cloud data platforms, limiting scalability and adoption of advanced analytics.                     | Slow dashboards, incomplete insights, user frustration.        |



What you should be asking your team:

How does our current BI architecture support our cloud and AI strategy?

How much IT time is spent maintaining our current BI infrastructure vs. building new capabilities?

What percentage of business users can independently create or modify reports?



# Inside Celebal's phased approach to migration

Celebal has successfully migrated global enterprises in retail, manufacturing, and financial services from MicroStrategy to Sigma using a battle-tested, 6-phase methodology designed to minimize downtime, preserve business logic, and accelerate user adoption.

|         | 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Phase 1 | <ul> <li>Assessment &amp; Discovery</li> <li>Perform a complete asset inventory of all MicroStrategy reports, dashboards, datasets, user roles, and access control policies.</li> <li>Apply a Report Complexity Matrix to classify assets: <ul> <li>L1 (Mission-Critical) – High-impact, business-essential reports.</li> <li>L2 (Operational) – Used daily/weekly for ongoing processes.</li> <li>L3 (Low Priority) – Rarely used, low operational impact.</li> <li>Retired – Unused for 90+ days, candidates for decommissioning.</li> </ul> </li> <li>Analyze data modeling complexity – number of source tables, join conditions, KPI calculations, filter logic, and dependencies.</li> </ul> |  |
|         | Outcome  Detailed migration roadmap with asset prioritization, usage metrics, and technical complexity scoring.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |
| Phase 2 | <ul> <li>Planning &amp; Architecture</li> <li>Freeze net-new development on MicroStrategy to prevent scope creep.</li> <li>Rebuild semantic data definitions in a cloud lakehouse architecture (e.g., Databricks, Snowflake) for compatibility with Sigma.</li> <li>Design medallion architecture layers (Bronze/Silver/Gold) optimized for Sigma's live SQL query execution.</li> <li>Define role-based access control (RBAC) and row-level security (RLS) rules aligned with the target cloud data warehouse.</li> </ul>                                                                                                                                                                         |  |
|         | Outcome Optimized migration blueprint ensuring high performance, scalability, and governance compliance.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |
| Phase 3 | <ul> <li>Data Model &amp; Business Logic Migration</li> <li>Develop data ingestion and transformation pipelines to unify sources into the Gold Layer.</li> <li>Implement KPIs, metrics, and calculations using SQL transformations or notebooks for reusability.</li> <li>Translate MicroStrategy-specific constructs — filters, prompts, derived metrics — into Sigma-compatible logic.</li> </ul>                                                                                                                                                                                                                                                                                                |  |
|         | Outcome Centralized, reusable business logic powering all Sigma workbooks.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |



| Phase 4 | <ul> <li>Report Rebuilding &amp; Expansion</li> <li>Reconstruct dashboards in Sigma using its spreadsheet UI for pixel-perfect layout.</li> <li>Recreate user interactions — drilldowns, dynamic filters, URL actions, and parameterized views.</li> <li>Apply Sigma-native RLS rules and incremental refresh strategies where needed.</li> </ul>                                                             |  |
|---------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|         | Outcome  Functionally equivalent reports built directly on the cloud data warehouse — without cubes, extracts, or stale data.                                                                                                                                                                                                                                                                                 |  |
| Phase 5 | <ul> <li>Testing, Validation &amp; Governance</li> <li>Perform data validation across KPls, filters, and aggregations to ensure accuracy.</li> <li>Implement metadata lineage tracking and ownership mapping for governance.</li> <li>Conduct UAT (User Acceptance Testing) with key business stakeholders before production cutover.</li> </ul> Verified, trusted reports with full governance alignment and |  |
|         | Outcome user sign-off.                                                                                                                                                                                                                                                                                                                                                                                        |  |
| Phase 6 | <ul> <li>Enablement, Go-Live &amp; Optimization</li> <li>Deliver role-specific Sigma training (analyst, viewer, admin).</li> <li>Build a departmental champion network to drive adoption and peer support.</li> <li>Continuously optimize query patterns, warehouse resource usage, and caching to balance cost and performance.</li> </ul>                                                                   |  |
|         | Outcome Smooth go-live, rapid adoption, and measurable performance gains post-migration.                                                                                                                                                                                                                                                                                                                      |  |



# Technical guidance for BI teams ready to leave legacy behind

One of the biggest advantages of migrating to Sigma is the opportunity to reduce report clutter.

## Paginated & Pixel-Perfect Reporting

Sigma covers most MicroStrategy workloads in finance, compliance, and operations, and adds governed self-service and interactive dashboards. For regulated reporting, Sigma delivers pixel-perfect exports, enterprise bursting, and hierarchies—capabilities that continue to expand. Enterprises can meet compliance needs and modernize reporting in a single platform.

#### **Best Practices:**

- Identify critical pixel-perfect reports: Early in the assessment phase, flag all operational reports (invoices, statements, compliance forms) that require exact layouts.
- Pixel-perfect reporting & exports: Leverage Sigma's Pixel-Perfect Reports functionality, data visualizations like tables/charts, and enterprise bursting to match MSTR's layout and distribution capabilities.
- Consistent styling templates: Create reusable formatting templates (font, colors, margins) so migrated reports have a standardized look.

## **Business Process Integration**

Beyond pixel-perfect exports, enterprise reporting success is measured by business outcomes. Sigma streamlines business process workflows that legacy BI solutions like MicroStrategy can't support.

#### **Best practices:**

- Identify workflow gaps: Map where teams currently export MSTR data to Excel for updates, approvals, or planning—these are prime candidates for Sigma Input Tables.
- Design action-oriented dashboards: Build reports that enable immediate response—inventory adjustments, budget approvals, order processing—within the same interface used for analysis.
- Implement closed-loop processes: Use Data Apps to create approval workflows where managers can review performance metrics AND approve budget changes in a single view.
- Maintain audit trails: Every action taken through Sigma Input Tables creates warehouse records, providing better governance than Excel-based workflows.



## Report Consolidation

One of the biggest advantages of migrating to Sigma is the opportunity to reduce report clutter. In MSTR, small variations in filter logic or format often result in multiple copies of similar reports, creating unnecessary maintenance work.

#### **Best practices:**

- Audit & group reports: During migration planning, classify existing reports into functional groups (e.g., Sales KPIs, Operations, Financials).
- **Use parameters & controls:** Replace multiple static reports with a single interactive dashboard where users can select time range, region, or product from dropdowns.
- Dynamic content rendering: Use Sigma's calculated fields to hide/show elements based on user selections, effectively merging many reports into one.
- Automate updates: Design consolidated reports so that any metric or layout change applies globally, reducing manual edits across multiple files.

### Governance & Architecture

Data governance is critical during and after migration. Sigma's cloud-native model allows real-time connections to your data warehouse, but without proper governance, you risk performance issues, inconsistent metrics, and security gaps.

#### **Best practices:**

- Role-based access control (RBAC): Map existing MSTR roles directly into Sigma roles.
   Ensure only authorized users can access sensitive datasets or dashboards.
- Row-level security (RLS): Implement dynamic data filtering so that users only see the
  rows relevant to them (e.g., a regional manager sees only their territory).
- Centralized data models: Build governed, shared datasets in Sigma to serve as a single source of truth—ensuring consistency in logic while enforcing access controls like column-level security (CLS) to protect sensitive information.
- Performance optimization:
  - Alpha Query caching: Sigma's intelligent caching pre-loads frequently accessed data combinations, reducing warehouse costs while maintaining sub-second response times.
  - Push calculations down to the warehouse when possible for faster rendering.
  - Monitor warehouse credit consumption through Sigma's usage analytics to optimize cost-performance balance.
- Change management & versioning: Use a governance process for report updates—changes should be reviewed, tested, and documented before going live.
- Audit & monitoring: Enable usage analytics to track adoption, identify unused reports, and ensure compliance with data policies.

## Semantic Layer Modernization

MicroStrategy's semantic layer (project schema) is often rigid and bloated with multiple derived metrics and complex hierarchies. Migrating to Sigma provides an opportunity to rebuild a lean, warehouse-driven semantic layer.

#### **Best practices:**

 Warehouse-centric logic: Centralize derived metrics and calculated fields in warehouse views or dbt models instead of creating them separately in Sigma.



- Reusable metric definitions: Define core business KPIs centrally to ensure consistent calculations across all dashboards.
- **Dynamic drill paths:** Replace MSTR's rigid drill paths with Sigma's dynamic filters and linked dashboard navigation.
- **Dependency mapping:** Before migration, map dependencies between MSTR objects and eliminate unused metrics or hierarchies.

## Real-Time & Event-Driven Analytics Enablement

While near real-time analytics is challenging in MSTR, Sigma's live warehouse connections combined with event-driven data pipelines make it feasible.

#### **Best practices:**

- Streaming data integration: Connect to streaming ingestion tools like Databricks, BigQuery, or Redshift.
- Micro-batch modeling: Land real-time data in micro-batches in the warehouse and configure Sigma dashboards for auto-refresh.
- Alerting & triggers: Integrate Sigma with Slack, Teams, or email alerts for automatic threshold-based notifications.
- Operational dashboards: Replace traditional daily reports with real-time operational dashboards to enable instant decision-making.

# Cross-Environment Deployment & Version Control

Environment separation (dev, test, prod) can be cumbersome in MSTR, while Sigma supports Git-based versioning and API-driven deployment pipelines.

#### **Best practices:**

- Environment parity: Maintain schema consistency across development, QA, and production warehouses to avoid migration errors.
- Git-integrated workflow: Store Sigma workbooks and datasets in a Git repository with full version control.
- Automated promotions: Use Sigma's APIs to automate promotion of dashboards from lower to higher environments.
- Rollback capability: Maintain a rollback plan for each deployment to minimize production impact.
- Change logs: Document change history and migration notes for every release.



# Business value: What changes when you switch to Sigma

Migrating from MicroStrategy to Sigma is more than a technical upgrade—it delivers financial, operational, and strategic impact across self-service, business agility, modernization, and cost.

### Democratize data access

#### Before Sigma:

Analysts buried in ad-hoc requests, while business users wait for changes or fall back on risky Excel exports.

#### With Sigma:

**Higher adoption:** Spreadsheet-style UI feels familiar, driving usage without heavy training.

**Self-service with governance:** Users explore, filter, and drill into live data while RBAC, RLS, audit trails, and version control ensure compliance.

**Team independence:** Business teams build and adjust reports themselves, reducing IT bottlenecks.

**Collaboration built in:** Inline comments, sharing, and version history accelerate collective decision-making.

## Drive business impact

#### Before Sigma:

Teams operate on stale data due to cube refresh cycles, with insights trapped in read-only dashboards that require separate systems for action.

#### With Sigma:

**Real-time operations:** Live warehouse queries eliminate reporting delays—teams always see current data.

**Scalable performance:** Analyze trillions of rows directly in the cloud data warehouse—no cubes, no extracts, no trade-offs.

Agile analytics: Dashboards built in hours, not weeks; changes made on the fly.

**Actionable workflows:** Data Apps and Input Tables enable updates, approvals, and processes directly in reports.

**Faster resolution:** Live monitoring plus writeback resolve issues immediately, with full auditability.

**Collaborative intelligence:** Teams work together in real time, replacing ungoverned Excel handoffs.



# Modernize reporting infrastructure

Before Sigma:

High costs of maintaining legacy BI systems with specialized resources, plus limited scalability as data volumes grow.

With Sigma:

**Lower TCO:** Eliminate costly licenses, on-prem servers, and cube rebuilds; optimize spend with usage-based pricing and caching.

**Future-proof scalability:** Natively cloud-first, Sigma scales automatically, supports high concurrency, and handles trillions of rows without extracts.

**Operational excellence:** Automated processes reduce manual reporting while maintaining audit trails and compliance.



## Choosing a migration path that fits your enterprise

Wherever you fall on this spectrum, Celebal and Sigma tailor the migration roadmap to your priorities.

Every MicroStrategy environment is different in scale, complexity, and business criticality. To make the migration journey more tangible, Celebal and Sigma provide a **tiered engagement model**. This framework helps organizations benchmark their current state and understand the typical scope, timelines, and outcomes of a Sigma migration. The sizing is based on four key factors:

- 1. Data Volume total size of data migrated from MicroStrategy into your cloud warehouse.
- 2. Report Complexity number and type of reports/dashboards to be assessed and rebuilt.
- 3. Integration Footprint the variety of data sources and third-party applications connected.
- 4. **User Base & Adoption Goals** the number of impacted business users and the level of self-service enablement required.

## Migration assessment tiers

| Category                                       | Small       | Medium           | Large    |
|------------------------------------------------|-------------|------------------|----------|
| Data Size Migrated                             | ~50 GB      | ~200 GB          | ~500GB   |
| # of Legacy Reports to<br>Assess               | 3-4         | 6-7              | 12       |
| # of<br>Reports/Dashboards<br>Rebuilt in Sigma | 2-3         | 5-6              | 10       |
| # of Data Sources<br>Integrated*               | 1-2         | 3-4              | 5-6      |
| # of Business Users<br>Impacted                | 10-15       | 30-40            | 70-100   |
| Self-Service<br>Enablement                     | Basic usage | Department-level | Org-wide |



| AI/ML & Advanced<br>Analytics | N/A                          | Basic ML Models                     | Advanced ML Pipelines                                              |
|-------------------------------|------------------------------|-------------------------------------|--------------------------------------------------------------------|
| 3rd Party Integration         | Limited<br>(Excel/CSV)       | Teams, SAP                          | Multiple enterprise apps                                           |
| Collaboration Features        | Basic<br>Dashboards          | Dashboards +<br>Workbooks           | Full Sigma Ecosystem<br>(Dashboards, Workbooks,<br>Embeds, Alerts) |
| Data Governance               | RBAC                         | RBAC                                | RBAC, Lineage                                                      |
| Training & Adoption           | Low effort<br>(familiar UI)  | Moderate<br>(Department<br>rollout) | Org-wide enablement<br>program                                     |
| Other Features                | Spreadsheet-like exploration | Alerts, Embeds                      | Alerts, Embeds, Data<br>Monitoring                                 |
| Implementation Time           | ~4 Weeks<br>(500MH)          | ~8 Weeks(1080MH)                    | ~12 Weeks (1660 MH)                                                |

## How to use this guide

- **Small engagements** are ideal for organizations piloting Sigma with a single department or limited scope fast time-to-value with minimal disruption.
- **Medium engagements** fit enterprises modernizing core reporting functions, with departmental rollout and basic ML integration.
- Large engagements are for organizations ready to transform enterprise-wide analytics, integrating multiple systems, embedding advanced ML, and enabling broad self-service adoption.

Wherever you fall on this spectrum, Celebal and Sigma tailor the migration roadmap to your priorities. The goal is to deliver a smooth, phased transition that maximizes value — whether your initial scope is a single function or the entire enterprise.



## Your modern BI migration journey starts here

# Start with a migration readiness assessment to identify scope, complexity, and ROI. Celebal and Sigma provide:

Free or fixed-scope migration assessments.

Technical consults and pilots for high-value workloads.

A proven roadmap to reduce TCO, accelerate reporting, and modernize enterprise BI.

## **Contact Information**

Ready to modernize your enterprise BI strategy?

| CELEBAL<br>TECHNOLOGIES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | sigma                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Visit: www.ctplanapps.com                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Visit: www.sigmacomputing.com                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Contact: <a href="mailto:ctplanapps@celebaltech.com">ctplanapps@celebaltech.com</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Contact: sigmacomputing.com/company/contact-us                                                                                                                                                                                                                                                                                                                                                                                                                             |
| About Celebal Technologies  Celebal Technologies is a leader in data, analytics, and AI, empowering enterprises with actionable insights and intelligent automation. Their expertise spans generative AI, machine learning, and predictive modeling to drive data-driven decision-making across industries. As an elite Databricks partner, 2025 APJ Partner of the Year and Global Energy & Utilities Partner of the Year, Celebal accelerates adoption of the Databricks Data Intelligence Platform through pre-built accelerators, industry copilots, and Lakehouse integrations.  Learn more at: celebaltech.com | About Sigma  Sigma is the place where company intelligence becomes action. Instead of stopping at dashboards, teams use Sigma to analyze live data, apply AI, and automate workflows inside the warehouse.  Governance stays intact, IT stays in control, and people stay at the center of decision-making. Sigma turns data and AI into ingredients for radical productivity — helping teams get the work done, not just report on it.  Learn more at: sigmacomputing.com |

